



WeHOPE

20
22

WEHOPE ANNUAL REPORT

50,000+
DIGI
on WIS
(2020)

50,000+
DIGI
on WIS
(2018)





A MESSAGE FROM OUR FOUNDERS

Dear Friends,

Thank you for being a hero of hope for the unhoused brothers and sisters we serve.

2022 was a year of returning to normalcy after COVID-19, and pushing forward to continue to support our community in an expanded capacity. As always, from a place of faith & hope, we are pleased to share our accomplishments with you from the past year. This progress is only possible with the support of our staff, government agencies, donors, and volunteers.

This year, we hit the ground running, because we know that the need remains greater than ever. California is the state with the most homeless people (160,000) & highest homelessness rates in the USA. And the problem is worsening, California's unhoused population rose 31% since 2010.

Our response to the critical homelessness crisis in California is our one of a kind Journey of Hope model, which focuses on a holistic approach to help members of our community go from unhoused to healthy, employed and housed. We provide support through shelters, caseworker support, job & life skill coaching and more, to ensure our clients are best prepared to thrive.

We also expanded our Dignity on Wheels program to reach unprecedented numbers this past year. In 2022 we provided 34,337 showers and 12,927 loads of laundry across 14 cities all over the Bay Area - our commitment to provide critical services remains unwavering.

We can't wait to share what we have planned next, including expansion over even MORE geographical regions and an even deeper commitment to the unhoused community that we serve. We hope you will join us in uplifting members of our community this year.

Pastor Paul & Cheryl Bains



Paul Bains
Paul Bains
CEO/Founder



Cheryl Bains
Cheryl Bains
Co-founder

Because of you...



Permanent housing was provided to 33 clients, Transitional housing was provided to 47 clients.



The total number of East Palo Alto shelter clients placed in safe and secure housing in 2022 was 80.



Outreach case management set a goal of 75 clients but assisted 103.



The goal for clients moving from encampments/vehicles to Shelter was 24, but 48 were successfully placed.



Mobile Homeless Services celebrated 100K showers and counting.

2022

PROGRAM OVERVIEW

Our model begins with providing caring, committed staff that foster hope and dignity to support our clients.

MOBILE HOMELESS SERVICES

- Dignity on Wheels
- Vehicle Safe Parking
- Hope Health Mobile

EMERGENCY FOOD AND SHELTER

- East Palo Alto Shelter
- San Francisco Shelter
- Family Harvest

JOB TRAINING & LIFE SKILLS

- HOPE Jobs
- Dignity@Work
- Restorative Justice Program
- Case Management

WHERE WE SERVE

WeHOPE's Mobile Homeless Services provides case management, clean water, showers, laundry and virtual medical assessments services in 5 counties and 22 cities in the SF Bay Area.

HALF MOON BAY

OAKLAND

REDWOOD CITY

SAN MATEO

SAN JOSE

BERKELEY

MENLO PARK

SAN RAFAEL

SAN FRANCISCO

SAN LEANDRO

PALO ALTO

FAIRFAX

SANTA CLARA

ALAMEDA

EAST PALO ALTO

BOLINAS

MILPITAS

CASTRO VALLEY

SUNNYVALE

NOVATO

HAYWARD

MOUNTAIN VIEW



CLIENT STORY

SCOTT

Scott works with WeHOPE Case Managers to Secure Permanent Housing

Scott, after living unhoused for nearly 20 years, secures permanent housing through his own perseverance, patience, and help from our outreach case managers. Securing permanent housing is often a long and tedious process. Scott exercised resilience and took advantage of the resources and support system that our WeHOPE case managers provide.

Clyde was one of the WeHOPE case managers that worked closely with Scott. They formed a great relationship and after many months of working together through the process, Scott received the keys to his new apartment. And the relationship with our case managers doesn't end there, Clyde will often follow up with Scott to make sure he has the continued support and resources to thrive and be self-sufficient.

We're grateful to be a part of Scott's "Journey of Hope" in securing permanent housing and we're proud to celebrate his hard work and perseverance!



(Clyde - WeHOPE Case Manager and Scott)

Clyde was willing to work closely with me so I could go through the entire process successfully and reach the goal to acquire the apartment...I'm deeply ecstatic that I can start my life over again

WEHOPE PARTNER SPOTLIGHT:



(David Code and his family volunteering at WeHOPE Shelter)

Meet,

DAVID CODE

WeHOPE's longtime supporter and volunteer. A huge part of why David supports WeHOPE is because the more he learned about the work that WeHOPE does, both from the outside as a donor and from the inside as a volunteer, the more confident he became in WeHOPE's unwavering dedication to its clients, mission, and our unhoused neighbors. David shares with us about how he is more confident than ever about WeHOPE's capacity and commitment to serving the most vulnerable in our society.

“I believe that WeHOPE is addressing one of the most difficult issues tackling society, and they make sure that we are taking care of the people most at risk, the most disadvantaged folks.”

David and his wife, Karen, have been so impressed by WeHOPE's impact that they have even made the decision to include WeHOPE in their will. Thank you for your support and service David & Karen, we are so grateful for the faith that you have in the work that we do and its supporters like you that help us ensure that we can show up for our clients every day, right in our communities.

HIGHLIGHTS

WEHOPE GRADUATION

In 2022 WeHOPE resumed our life-skills courses offered to our East Palo Alto shelter clients and we had our first in-person graduation since the Covid-19 pandemic. Our clients graduated from these life-skills courses: Communication, Financial Literacy, Anger Management, and Healing from PTSD and Substance Abuse. David Dunlap, a former WeHOPE shelter client, was an excellent keynote speaker sharing his success story and encouraging our graduates. Current SV Church sponsored the reception dinner and blessed all of the graduates with special gifts.



CONGRATULATIONS TO ALL OF OUR 2022 GRADUATES!



WEHOPE OPENS SHELTER IN SAN FRANCISCO

After successfully managing one of San Francisco's homeless shelter-in-place hotels during the Covid-19 pandemic, WeHOPE was given the opportunity to reopen the same hotel as a non-congregate shelter. The shelter, known as the Monarch Site, has 100 rooms. Managing this new shelter allowed WeHOPE to hire new staff members, including 8 case managers. WeHOPE is also able to provide services such as recovery programs, life-skills courses, job training and more.



"Working at WeHOPE has helped me realize that I can make a positive difference in my community. There is so much joy in being able to connect others with WeHope's services and resources." -Maurice Brown / Case Manager

"WeHOPE has helped thousands of individuals and families put their lives back together through its various programs and services. I get to see people come during the most difficult times of their lives and assist them in putting their lives back together. It is a joy and honor to serve."-Alicia Garcia / Chief Operating Officer



"Working at WeHOPE's Dignity on Wheels has helped me be a part of significant change. It's an honor for me to serve my community."
-Marcus Lovelace / DoW Program Coordinator

"I never get tired of watching our DoW trucks leave the lot every morning. We get to meet people where they are and we can never underestimate the impact of our free shower and laundry services on someone's life."-Anita Blount / DoW Director of Operations



JOURNEY OF HOPE

Our case managers help clients navigate complex systems and barriers.



SECURE HOUSING

Our clients have worked hard to get their life back on track and they feel proud of their accomplishments.



GETTING BACK TO WORK

Once our clients are nourished, safe, and healthy, we help them obtain certificates to secure jobs such as security guards, custodians, or restaurant workers.



TEMPORARY HOUSING

Clients may stay at our transitional shelter or safe RV parking spaces until we can help them find long term housing.



ACCESS TO OUR ECOSYSTEM

Our alliances with local agencies ensure that clients have access to a comprehensive system of care.



DIGNITY ON WHEELS

Mobile showers and laundry help restore hope and confidence to our clients so they can feel worthy to focus on rebuilding their lives.

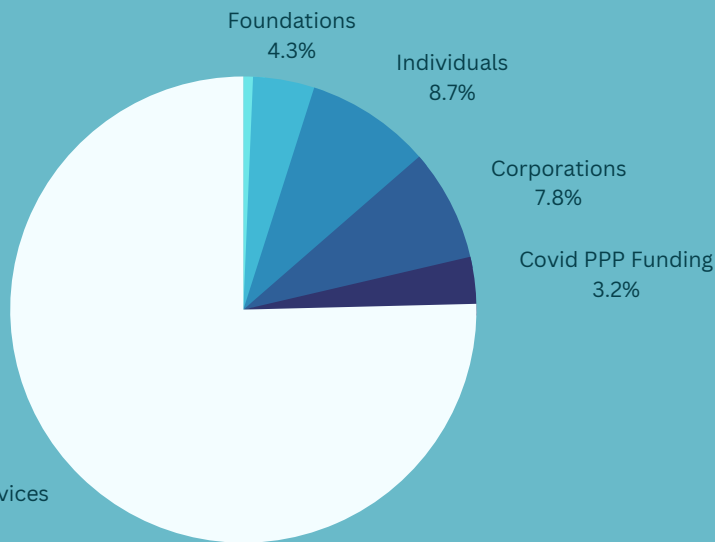


FINDING SERVICES

Our track record speaks for itself and clients know they can turn to us for trusted support.

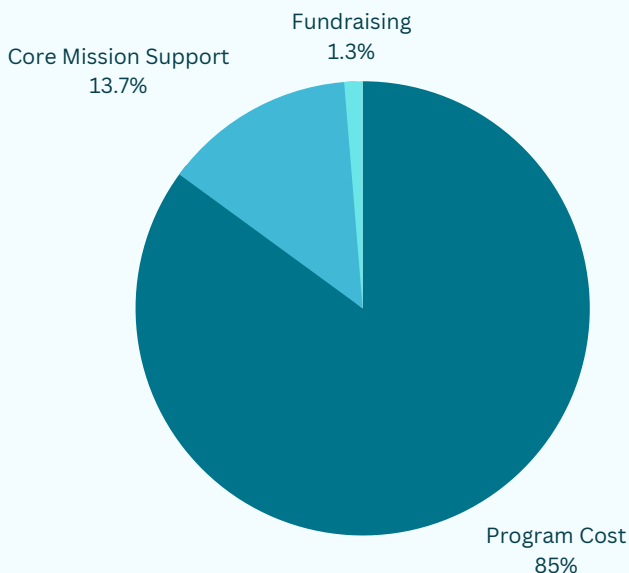
FINANCIAL REPORT 2022

REVENUE



Individuals: \$803,745
Faith-based: \$61,545
Foundations: \$393,750
Corporations: \$717,454
Covid PPP Funding: \$300,480
Contracted Services: \$6,977,597
Total Revenue: \$9,254,572

EXPENSES



Direct Program Cost: \$7,824,450
Core Mission Support: \$1,256,599
Fundraising: \$119,860
Total Expenses: \$9,200,910

OUR FUNDERS



~SAN MATEO~
CREDIT UNION

SECOND HARVEST
of SILICON VALLEY



saint mark's
episcopal church



NEW
COM



philanthropic
ventures
foundation



National Christian
FOUNDATION*

INTERFAITH
COUNCIL OF
ALAMEDA COUNTY



Pat & Linda Gelsinger



TRUITY



American
Endowment
Foundation
POWERED BY GENEROSITY™



Bethany



Ann & Joe Stockwell



Jonah Sachs



GOVERNMENT PARTNERS



OUR MISSION

Helping people become healthy, employed,
and housed using innovative solutions.

FOR MORE INFORMATION:

**1854 Bay Road
East Palo Alto CA 94303**

650.330.8000

www.wehope.org